

Message Text

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PAGE 01 LONDON 02792 051754Z

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ACTION COME-00

INFO OCT-01 EUR-06 ISO-00 EB-05 CIAE-00 PM-03 INR-10 L-03

NEA-05 NSAE-00 PA-02 RSC-01 PRS-01 SPC-03 USIA-12

TRSE-00 SAJ-01 DRC-01 DODE-00 OC-06 CCO-00 OTPE-00

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P R 051743Z MAR 74

FM AMEMBASSY LONDON

TO SECSTATE WASHDC PRIORITY 8429

INFO USMISSION NATO BRUSSELS

UNCLAS LONDON 02792

FOR COMMERCE

E.O. 11652: N/A

TAGS:BPRO, UK

SUBJECT: NATO INFRASTRUCTURE REQUIREMENT - COMMUNICA-
TIONS TRANSMITTING EQUIPMENT

REF: LONDON 1080, STATE 27594, LONDON 1982, STATE 34764

1. U.K. MOD HAS RECEIVED QUESTIONNAIRES FROM FREQUENCY
ENGINEERING LABS AND CONTINENTAL ELECTRON VS. AT OUR
REQUEST THE MARCH 1 DEADLINE HAS BEEN EXTENDED AGAIN TO
MARCH 15, 1974.

2. COMPANIES WHICH HAVE NOT YET SUBMITTED QUESTIONNAIRES
ARE: COLLINS RADIO, ELECTROSPACE CORP, GATES RADIO,
GRANGER ASSOCIATES, ITT FEDERAL, RF COMMUNICATIONS,
ANTENNA PRODUCTS, AND TCI.

3. WHEN THE U.K. OR EUROPEAN AFFILIATE OR SUBSIDIARY OF
A U.S. COMPANY INDICATES INTEREST TO MOD IN ANY PROJECT,
MOD REGARDS THE ACTION AS A BID FROM A COMPANY SEPARATE
FROM THE PARENT. IF A U.S. COMPANY WISHES TO PASS

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PAGE 02 LONDON 02792 051754Z

ACTION TO AN AFFILIATE OVERSEAS, MOD WOULD LIKE A STATE-

MENT FROM THE U.S. COMPANY OR FROM US THAT THE U.S. COMPANY DECLINES TO BID.

4. UNDER THE PROCEDURE DESCRIBED IN PARA.3, TCI (U.S.) HAS NOT YET SUBMITTED A QUESTIONNAIRE OR DECLINED TO BID, BUT THEIR SUBSIDIARY TCI (U.K.) IS PURSUING THE PROJECT WITH MOD. MOD REGARDS TCI (U.S.) AS ACTIVELY INTERESTED IN THE CRIMOND PROJECT, AND IN COMPETITION WITH TCI (U.K.).

5. TECHNICAL MATERIEL CORP., MAMARONEK, N.Y. HAS WRITTEN TO MOD EXPRESSING INTEREST IN THE PROJECT. IN ORDER TO INCLUDE THEM AS QUALIFIED BIDDERS, MOD WILL NEED CAPACITY AND CLEARANCE DETAILS, AND A COMPLETED QUESTIONNAIRE.

6. IN FUTURE BID REQUIREMENTS, IT WOULD BE HELPFUL TO HAVE THE LIST OF INTERESTED COMPANIES IN TWO PARTS: FIRST, THOSE COMPANIES INTERESTED IN BIDDING ON THE PROJECT FROM THE U.S. AND SECOND, THOSE COMPANIES REFERRING ACTION TO AN OVERSEAS AFFILIATE.

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